

European Office Furniture Market Top 100 - Regional Totals

Country	Number of Companies	European Office Furniture Sales €M	Pre-Tax Profit €'000	Number of Employees	Total Shareholders' Funds €M	Sales per Employee € '000	Net Profit on Total Sales %
Benelux	6	527	6,594	2,341	75	231	1.2%
France	7	339	14,438	2,771	87	159	3.3%
Germany, Austria, Switzerland	33	2,505	55,043	14,438	789	202	1.9%
Nordic	8	1,075	32,312	4,587	285	239	2.9%
North America	3	677	-40,851	3,872	706	203	-5.2%
UK & Ireland	16	668	61,913	4,466	273	162	8.6%
Rest of Europe	27	1,303	72,977	16,245	912	142	3.2%
TOTALS	100	7,094	202,425	48,720	3,128	181	2.3%



JSA League Table of European Office Furniture Companies

Updated to 30 April 2017

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Market (€bn)		Website		Notes	Sales of Office Furniture Per latest Accts.	% Market Share	Year on Year Change Office furniture	% of European sales which is office furniture	Total Sales outside Europe	Total Company Sales per Latest Accounts	Total Company Sales Prior Year	Number of Employees	Sales Per Employee	Date Of Accounts
8.4631														
					Eur (m)	%	%	%	%	Eur (m)	Eur (m)		Eur(000)	
1	Kinnarps Holding AB	SE	www.kinnarps.com	2	397.90	4.7%	(0.8)%	97%	0.0%	411.01	414.40	2,280	180	31-Aug-16
2	Steelcase SA	US	www.steelcase.fr	2	368.47	4.4%	(14.6)%	100%	19.0%	454.90	532.98	2,100	217	29-Feb-16
3	Nowy Styl Group	PL	www.nowystylgroup.com	2	286.24	3.4%	4.6 %	100%	10.0%	318.04	304.15	6,412	50	31-Dec-15
4	Royal Ahrend (Koninklijke Ahrend B.V)	NL	www.ahrend.com	1,2	279.58	3.3%	59.4 %	100%	4.5%	292.75	183.63	1,821	161	31-Dec-15
5	Haworth Europe	US	www.haworth-europe.com	2	201.64	2.4%	11.7 %	100%	1.5%	204.71	187.27	968	193	31-Dec-16
TOP 5					1,533.81	18.1%	4.9 %	99%		1,681.41	1,622.43	13,581	124	
6	USM Holding AG	CH	www.usm.com		186.37	2.2%	73.6 %	100%	5.0%	196.17	113.00	480	409	31-Dec-15
7	Sedus Stoll Aktiengesellschaft	DE	www.sedus.de	2	180.09	2.1%	5.2 %	99%	3.3%	188.23	178.98	841	224	31-Dec-16
8	Vitra Holding AG	CH	www.vitra.com	4	172.13	2.0%		75%	10.0%	255.00	250.00			31-Dec-15
9	König + Neumann AG	DE	www.koenig-neumann.de	1,4	161.13	1.9%	(5.2)%	100%	0.0%	161.13	169.97	885	182	31-Dec-15
10	Lienhard Office Group AG (Listo; InterOffice;Denz)	CH	www.lienhard-office.com	2	140.86	1.7%	(4.1)%	100%		140.86	146.90	607	232	31-Dec-15
TOP 10					2,374.38	28.1%	6.5 %	98%		2,622.80	2,481.27	16,394	160	
11	Bene AG	AT	www.bene.com	4	136.22	1.6%	(2.8)%	100%	15.0%	140.26	164.85	1,048	153	31-Jan-15
12	Marlela OY	FI	www.marlela.fi		129.46	1.5%	(2.8)%	100%		129.46	133.17	506	256	31-Dec-16
13	Intersuhl Büromöbel GmbH & Co KG	DE	www.intersuhl.de	1,2	128.56	1.5%	8.3 %	100%	4.2%	134.20	123.96	626	214	31-Dec-15
14	Scandinavian Business Seating Group AS (SBS)	NO	www.sbsseating.com	2	127.73	1.5%	6.2 %	100%	3.1%	131.80	124.10	555	237	31-Dec-15
15	ERG Holding AB	SE	www.erg.se		127.44	1.6%	(9.3)%	100%	0.8%	128.41	141.64	436	295	31-Dec-15
16	Dauphin Office Interiors GmbH & Co KG	DE	www.dauphin-group.com	2	122.40	1.4%	1.1 %	100%	7.6%	132.40	131.00	750	177	31-Dec-15
17	VDS Groep B.V. (Vespa, Drentea, Eromes, Beta, Nice	NL	www.vepa.nl/Enl/vdb-group		115.43	1.4%	22.0 %	100%	0.0%	115.43	94.64	173	667	31-Dec-15
18	Senator International Ltd	UK	www.senator.co.uk	1	114.12	1.3%	7.8 %	100%	21.6%	145.64	135.13	1,271	115	31-Dec-15
19	Majencia SA	FR	www.majencia.com	1,2	112.65	1.3%	9.2 %	100%	2.0%	114.95	105.30	705	163	31-Dec-15
20	Herman Miller Ltd	US	www.hermanmiller.com	1	106.96	1.3%	(0.0)%	100%	15.0%	125.84	125.89	804	157	31-May-16
21	Topstar GmbH	DE	www.topstar.de	1,2,4	98.10	1.2%	3.0 %	100%	2.0%	100.10	450	222		31-Dec-16
22	Assmann Büromöbel GmbH & Co. KG	DE	www.assmann.de		97.50	1.2%	15.7 %	100%		97.50	84.29	278	351	31-Dec-15
23	Wilkhahn Group	DE	www.wilkhahn.com	1	94.60	1.1%	5.0 %	100%	0.0%	94.60	110.00	483	196	31-Dec-15
24	Palmberg Büroeinrichtungen & Service GmbH	DE	www.palmberg.de/		92.30	1.1%	11.7 %	100%		92.30	82.62	466	198	31-Dec-16
25	Bisley Office Equipment	UK	www.bisley.com	5	91.55	1.1%	10.6 %	100%	4.9%	96.23	87.01	804	120	31-Jul-16
TOP 25					4,069.38	48.2%	5.7 %	99%		4,421.89	4,202.06	25,749	172	
26	Holmis Hansen A/S	DK	www.holmis.dk		91.24	1.1%	36.2 %	100%		91.24	67.00	224	407	31-Dec-16
27	Iku Interior OY	FI	www.iku.com		89.35	1.1%	20.5 %	100%		89.35	74.17	144	620	31-Dec-15
28	Ergodata Group (Ergodata; Witzig; Office Co; Büro St	CH	www.ergodata.ch	2	81.00	0.0%	17.4 %	100%	0.0%	81.00	69.00	258	314	31-Dec-16
29	Brunner Holding GmbH	DE	www.brunner-group.com	1,2	77.91	0.9%	3.0 %	100%	2.0%	79.50	75.18	372	214	31-Dec-15
30	Sakoa Group	FR	www.sakoa.com	1,2	77.85	0.9%	7.9 %	98%	0.0%	79.17	73.38	475	167	31-Dec-15
31	Fritz Hansen A/S	DK	www.fritz-hansen.com		76.92	0.9%	7.5 %	100%	5.0%	80.97	75.31	202	401	31-Dec-16
32	Proform Sp. zoo	PL	www.proform.pl	1	74.97	0.9%	5.3 %	80%		93.71	88.99	1,100	85	31-Dec-15
33	Humanscale International SARL	IE	www.humanscale.com		65.89	0.8%	42.6 %	100%		65.89	46.20	130	507	31-Dec-15
34	Giroflex Holding AG	CH	www.giroflex.com		65.21	0.8%	(0.1)%	100%	5.0%	68.64	68.71	350	196	31-Dec-11
35	C + P Möbelsysteme GmbH & Co. KG	DE	www.cpmoebel.de		64.52	0.8%	8.2 %	80%	0.0%	80.65	74.57	345	234	31-Jan-15
36	Palltrona Frau	IT	http://www.palltronafrau.com/en		63.90	0.8%	1.7 %	25%	15.0%	300.73	295.81	963	312	31-Dec-15
37	Asper SPA	IT	http://www.asper.com/en		62.32	0.7%	18.4 %	100%		62.32	52.64	100	623	31-Dec-15
38	VS Vereinigte Spezialmöbelfabriken GmbH & Co. KG	DE	www.vs-moebel.de	2	60.74	0.7%	6.0 %	40%	14.7%	178.95	168.77	1,162	154	31-Dec-15
39	Orangebox Limited	UK	www.orangebox.com	1	56.74	0.7%	13.0 %	100%	7.5%	61.35	361	170		31-Dec-15
40	Unifor spa	IT	www.unifor.it		56.70	0.7%	(2.4)%	100%	15.0%	66.70	68.32	196	340	31-Dec-15
41	Pedrali	IT	www.pedrali.it	2	56.25	0.7%	7.7 %	100%	20.7%	70.94	59.31	212	335	31-Dec-15
42	Koleksiyon Mobilya AS	TR	www.koleksiyonholding.com		51.98	0.6%	9.6 %	80%		64.98	59.31	450	144	31-Dec-11
43	Walter Knoll AG & Co KG	DE	www.walterknoll.de	1,4	50.26	0.6%	16.8 %	70%	10.0%	79.78	68.28	321	249	31-Dec-15
44	Ersi Mobilya	TR	www.ersimobilya.com	2	49.83	0.6%	10.7 %	100%	0.0%	49.83	45.00	462	108	31-Dec-14
45	EOL Group (GDB; Brevidek; EOL CC)	BE	http://www.eol-group.net/en/	4	48.00	0.6%	6.7 %	100%		48.00	45.00	178	270	31-Dec-14
46	Estel spa	IT	www.estel.com		47.39	0.6%	7.3 %	85%	7.5%	60.28	56.20	384	157	31-Dec-14
47	Gurkan Ofis Mobilyalari	TR	www.gurkan.com.tr	2	46.66	0.6%	43.2 %	78%	4.8%	63.00	44.00	520	121	31-Dec-15
48	Burotime Office Furniture (Tosunogullari)	TR	www.burotime.com	2	43.64	0.5%	3.3 %	100%	12.3%	49.75	48.17	370	134	31-Dec-15
49	Dams Furniture	UK			42.39	0.5%	19.0 %	100%		42.39	35.62	250	170	27-Sep-15
50	Neudoerfler Office Systems GmbH	AT	www.neudoerfler.com		41.51	0.5%	16.0 %	100%		41.51	35.79	234	177	31-Dec-15
TOP 50					5,612.59	65.5%	7.4 %	96%		6,472.51	5,937.45	35,512	0	



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8.4631														
					Eur (m)	%	%	%	%	Eur (m)	Eur (m)		Eur(000)	
51	Ginsberger Holding AG	CH	www.ginsberger.com	4	40.89	0.5%	1.1 %	80%	5.00%	53.80	53.22	105	512	31-Dec-13
52	Groupe Cien	FR	www.cien.fr	2	40.75	0.5%	6.5 %	100%	0.24%	41.00	38.51	236	174	31-Mar-17
53	Forster Metallbau GmbH	AT	www.forster.at		40.57	0.5%	(7.1)%	100%		40.57	43.69	245	178	30-Apr-16
54	Im Büromöbel Franz Meyer GmbH & Co. KG	DE	www.im-bueroemoebel.de	2	40.00	0.5%	29.4 %	76%	0.33%	53.14	41.08	189	281	31-Mar-16
55	Fritz Schäfer GmbH- SSI Schäfer	DE	www.ssi-schaefer.de		39.80	0.5%		100%		39.80		1,490	27	
56	Boss Design Group	UK	www.boss-design.co.uk		38.86	0.5%	28.6 %	100%	20.56%	48.91	38.04	252	194	31-Mar-16
57	Wiesner-Hager Möbel GmbH	AT	www.wiesner-hager.com	4	37.00	0.4%	0.0 %	100%		37.00	35.00	314	118	28-Feb-17
58	Ceha Büro Mobilyaları Ltd	TR	www.cehaeurope.com	2	36.00	0.4%	4.8 %	100%	18.2%	44.00	42.00	900	49	31-Dec-16
59	Narbutas Furniture Company UAB	LT	www.narbutas.com	1	34.98	0.4%	30.8 %	96%	0.00%	36.40	27.84	520	70	31-Dec-16
60	AB Edsbyverken	SE	www.edsbysyn.com		34.65	0.4%	(4.8)%	100%		34.65	36.40	240	144	31-Dec-15
61	WINI Büromöbel Georg Schmidt GmbH & Co KG	DE	www.wini.de		33.91	0.4%	3.9 %	100%		33.91	32.63	201	169	31-Dec-14
62	Actiu Berbegal y Formas SA	ES	www.actiues	2, 4	33.59	0.4%	2.3 %	100%	52.77%	71.12	69.52	221	322	31-Dec-16
63	Bruynzeel Storage Systems BV	NL	www.bruynzeel.org		33.51	0.4%	(1.3)%	100%		33.51	33.94	127	264	31-Dec-15
64	Frezza SPA	IT	www.frezza.com/		33.27	0.4%	11.6 %	100%		33.27	29.81	174	191	31-Dec-15
65	Grupo Forma 5 Sli	ES	www.forma5.es		33.09	0.4%	22.7 %	100%		33.09	26.96	31	1,068	31-Dec-15
66	REISS Büromöbel GmbH	DE	www.reiss-bueroemoebel.de		33.00	0.4%	17.9 %	100%		33.00	28.00	138	239	31-Dec-14
67	Fantoni spa	IT	www.fantoni.it		32.90	0.4%	0.4 %	10%		329.04	327.61	944	349	31-Dec-15
68	Gresham Office Furniture Limited	UK	www.gof.co.uk		32.56	0.4%	8.0 %	100%		32.56	30.14	269	121	30-Apr-16
69	Eurosit SA	FR	www.eurosit.fr/	2	32.48	0.4%	7.8 %	100%	1.57%	33.00	30.60	137	241	31-Dec-16
70	Godfrey Syrett (Holdings) Limited	UK	www.godfreysyrett.co.uk		31.50	0.4%	3.6 %	100%		31.50	30.39	209	151	31-Dec-15
71	Bigla AG	CH	www.bigla.ch		31.23	0.4%	0.7 %	100%		31.23	31.00	160	195	31-Dec-16
72	Quadrifoglio Sistemi D'Arredo spa	IT	www.quadrifoglio.com		29.92	0.4%	44.3 %	97%		38.91		94	414	31-Dec-15
73	Viasit Bürositzmöbel GmbH	DE	www.viasit.com	2	28.77	0.3%	25.9 %	97%	2.56%	30.30	24.07	119	255	31-Mar-16
74	Buzzispace	BE	http://buzzispace/		28.60	0.3%	56.5 %	100%		28.60	18.27	28	1,021	31-Dec-15
75	Ergonom Limited	UK	www.ergonom.com		28.33	0.3%	46.2 %	100%		28.33	19.38	29	977	31-Dec-15
76	Wellemöbel GmbH	DE	www.welle.com		28.21	0.3%	(7.2)%	30%		94.03	101.28	878	107	31-Dec-14
77	Dynamobel SA	ES	www.dynamobel.com		27.38	0.3%	2.4 %	100%	0.00%	27.38	26.75	278	98	28-Feb-16
78	Kusch+Co GmbH & Co KG	DE	www.kusch.de	4	27.36	0.3%	(2.1)%	80%	10.00%	38.00	38.83	327	119	31-Dec-14
79	Mobel Linea SL	ES	www.mobellinea.es		26.60	0.3%	10.2 %	100%		26.60	24.14	28	950	31-Dec-15
80	Methis-Divisione arredamento ufficio, Coopsette srl	IT	www.methis.com		26.25	0.3%	(28.8)%	11%		238.66	335.34	916	261	31-Dec-13
81	Aran World srl	IT	www.aronworld.it		26.16	0.3%	(100.0)%	40%	9.00%	71.88	73.79	327	220	31-Dec-15
82	Ofita SA	ES	www.ofita.es		26.10	0.3%		100%		26.10				31-Dec-11
83	Iax Mobili srl	IT	www.iax.it		26.03	0.3%	(1.1)%	100%	27.68%	36.00	36.39	238	151	31-Dec-16
84	Acial SAS	FR	www.acial.com		25.99	0.3%	5.6 %	100%		25.99	24.62	138	188	31-Dec-15
85	KI (UK) Limited	UK	www.kieurope.com	2	25.34	0.3%	59.3 %	100%	12.45%	28.95	18.17	34	851	31-Dec-15
86	Knoll International spa	IT	www.knollint.com		25.21	0.3%	8.3 %	50%		50.42	46.57	191	264	30-Nov-15
87	Buronomic	FR	www.buronomic.com	4	25.10	0.3%	8.4 %	100%		25.10	23.16	130	193	31-Dec-13
88	Ophelis GmbH	DE	www.ophelis-platzmoebel.com	1	25.00	0.3%	0.4 %	100%		25.00	24.90	59	424	31-Dec-14
89	Hund Büromöbel GmbH	DE	www.hund-buero.de		24.45	0.3%	0.0 %	100%		24.45	24.45	82	298	31-Dec-15
90	TC Group (WW (UK) Limited t/a)	UK	www.tcgroupuk.com		24.26	0.3%	5.6 %	100%	6.25%	25.87	24.50	104	249	30-Apr-16
91	Gautier France SA	FR	www.gautier.fr		24.20	0.3%	18.5 %	20%		121.00	102.09	950	127	30-Apr-11
92	TBS (South Wales) Holdings Ltd (Triumph)	UK	www.triumphtbs.com		23.87	0.3%	11.2 %	100%		23.87	21.46	248	96	31-May-16
93	Posturite Limited	UK	http://www.posturite.co.uk		23.54	0.3%	11.8 %	100%		23.54	21.06	179	132	31-Dec-15
94	OKA-Büromöbel GmbH & Co. KG	DE	www.oka.de	1, 2, 4	23.50	0.3%	2.2 %	100%		23.50	23.00	175	134	31-Dec-15
95	Trieste Group LLP	UK	None		22.98	0.3%	18.5 %	100%		22.98	19.40	76	302	31-Mar-16
96	Flexform Business Furniture Limited	UK	www.flexform.co.uk/		22.97	0.3%	(0.2)%	100%		22.97	23.01	120	191	31-Aug-15
97	Citterio spa	IT	www.citterio.it		22.90	0.3%	48.5 %	100%		22.90	15.42	89	257	31-Dec-15
98	Elite Office Furniture (UK) Limited	UK	www.elite-furniture.co.uk		22.85	0.3%	(4.9)%	100%		22.85	24.02	130	176	31-Jan-16
99	Mascagni S.P.A.	IT	www.mascagni.it		22.64	0.3%	20.2 %	100%		22.64	18.83	125	181	31-Dec-15
100	Robberechts NV	BE	www.robberchts.be		22.26	0.3%	17.5 %	100%		22.26		14	1,590	31-Dec-15
Sub Total					7,093.90	83.0%	(91.2)%	95%		8,816	8,117	48,720	181	
Average					70.94	0.8%				88.16	81.17	487		
Others					1,369.23	16.2%								
TOTAL					8,463.13	99.2%								

Notes:

Exchange Rates used:

GBP to Euro 1.1891 (30 April 2017)
DKR to Euro 0.1351 (31 October 2016)
USD to Euro 0.9108 (31 October 2016)

Updated information

Involvement

NOTES:

1. Include some information from earlier years
2. Figures include some self-disclosed information from the company.

Newly included figures

NOTES:

4. Includes estimated data